



Job vacancy:

AMERICAN SALES EXECUTIVE

Number of available position: 20

General information:

Location: **Germany - Mainz**

Form of employment: **full time**

Type of contract: **Traineeships / 3 months**

Gross monthly wage (Euro): **Youth Guarantee/EURES Traineeship monthly mobility amount € 917,00**

Job description:

Responsibilities:

- Demonstrate technical selling skills
- Complete understanding of pricing and quotes process
- Maintains accurate records of all sales and prospecting activities including sales calls, closed sales, and follow-up activities
- Demonstrates the ability to gather order information and submit detailed information for processing orders
- Play an active role in the execution of Marketing and Business Development strategies

Requirements:

- ✓ **General requirements:**
 - EU28 + Norway or Iceland citizenships
 - Residence in Italy (for Youth Guarantee programme – under 30 years old) or in Friuli Venezia Giulia region (for EURES Traineeship)
 - Registered on EUJOB4EU Platform with a complete CV in English
- ✓ **Language knowledge:**
 - English: advanced
 - Additional languages are an asset
- ✓ **Other specific requirements:**
 - Excellent communication and interpersonal skill
 - Strong written and verbal communication
 - Intermediate Computer Skills including typing, Excel, Word, Outlook



Your first EURES job



The ideal candidate must be well-versed in the process of defining, developing, prospecting, servicing and nurturing a defined account base.

ISCO Profile requested:

- ISCO 1 - 24 - Business and administration professionals
- ISCO 2 243 – Sales, marketing and public relations professionals
- ISCO 3 2431 – Advertising and marketing professionals

Procedure to participate in the selection:

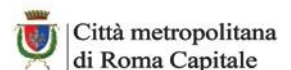
Deadline to present your candidature: **30/09/2017**

To participate in the selection it is necessary to be **registered on EUJOB4EU Platform:**
www.yourfirsteuresjob.eu/eujob4eu

The CV inserted must be written in English and COMPLETED in all the fields.

Once you are registered and you have COMPLETELY filled in your CV, please send an **email to**
giorgia@mlcomponents.com and to eures_fvg@regione.fvg.it, indicating **“AMERICAN SALES EXECUTIVE - Germany”** in the object.

Only candidates registered, with a complete CV and responding to the requirements will be contacted for the selection.



With the support from the EU
Programme “EaSi 2014-2020”