



Job vacancy: INTERNATIONAL SALES INTERNSHIP

Number of available position: 10

General information:

Location: **Germany - Mainz**

Form of employment: **full time**

Type of contract: **Traineeships / 3 months**

Gross monthly wage (Euro): **from 100 to 900 -**

Job description:

Motivated and enthusiastic interns for International Sales department are required for the premier distributor of semiconductors and electronic components in Mainz. The sales intern will:

- Demonstrate technical selling skills
- Complete understanding of pricing and quotes process
- Work closely with colleagues and management to provide clients with most efficient and professional service possible
- Maintains accurate records of all sales and prospecting activities including sales calls, closed sales, and follow-up activities
- Demonstrates the ability to gather order information and submit detailed information for processing orders
- Maximizes all opportunities in the process of closing a sale resulting in increasing market share globally
- Play an active role in the execution of Marketing and Business Development strategies

Requirements:

- ✓ **General requirements:**
 - EU28 + Norway or Iceland citizenships
 - Residence in a EU28 country + Norway or Iceland (outside Germany)
 - Between 18 and 35 years old
 - Registered on EUJOB4EU Platform with a complete CV in English
- ✓ **Language knowledge:**
 - English: advanced
 - Additional languages are an asset



✓ **Other specific requirements:**

- Outgoing, positive personality
- Excellent communication and interpersonal skill
- Strong written and verbal communication
- Intermediate Computer Skills including typing, Excel, Word, Outlook
- Motivation, drive and a desire to achieve financial success
- Sales or Business Development experience is an advantage

The ideal candidate must be well-versed in the process of defining, developing, prospecting, servicing and nurturing a defined account base.

ISCO Profile requested:

ISCO 1 - 33 - Business and administration associate professionals
 ISCO 2332 - Sales and purchasing agents and brokers
 ISCO 3 3324 - Trade brokers

Procedure to participate in the selection:

Deadline to present your candidature: **31/07/2017**

To participate in the selection it is necessary to be **registered on EUJOB4EU Platform:**
www.yourfirsteuresjob.eu/eujob4eu

The CV inserted must be written in English and COMPLETED in all the fields.

Once you are registered and you have COMPLETELY filled in your CV, please send an **email to**
francescaop@mlcomponents.com and to eures_fvg@regione.fvg.it, indicating
 "INTERNATIONAL SALES INTERNSHIP - Germany" in the object.

Only candidates registered, with a complete CV and responding to the requirements will be contacted for the selection.