

Job vacancy:

Head of Sales

General information:

Location: **Wörgl, Austria**

Form of employment: **permanent, full time**

Type of contract: **regular job**

Gross monthly wage: **€2000**

Job description:

In the position of Head of Sales you are leading a team of 15-20 employees, Sales & Key Account Managers as well as a back office team. You are involved in designing of sales goals and are responsible to achieve them. You are excited by building and maintaining strong relationships with our key customers and supporting the team during the acquisition process. Finally, you are working closely with the management to develop a strong Sales team in line with our corporate strategy. **YOUR STRENGTHS** •You possess exceptional communication skills and strong operational readiness. •You have at least 3 years of working experience as a successful Sales or Key Account Manager within an international environment. •You can prove your strong leadership skills and implementation competence. •You have logistics knowledge (not necessarily in the forwarding field).

Requirements:

- ✓ **General requirements:**
 - EU28 citizenship + Norway and Iceland
 - Residence in a EU28 country + Norway and Iceland (not Austria)
 - 18-35 years old
 - Registered on EUJOB4EU Platform with a complete CV in English

- ✓ **Language knowledge:**
 - German: Advanced
 - English: Advanced
 - Italian: Advanced



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✓ **Other specific requirements:**

- at least 3 years of working experience as a successful Sales or Key Account Manager within an international environment
- logistics knowledge

Additional information:

In the first period of work, the newly-recruited worker will be trained in the framework of an integration programme.

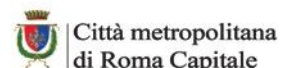
Procedure to participate in the selection:

To participate in the selection it is necessary to be **registered on Reactivate/Your first EURES job Platform.**

The CV inserted must be written in in English and COMPLETED in all the fields.

Once you are registered and you have COMPLETELY filled in your CV, please send an **email to info@yourfirsteuresjob.eu**, indicating “Head of Sales - Austria” in the object.

Only candidates registered, with a complete CV and responding to the requirements will be contacted for the selection.



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